

Eric Pressler, RN/WCC – Kindred Hospital, Oklahoma City – 2007

One of our surgeons brought a brochure to me and requested that I inquire about a hemostatic gauze called BloodSTOP. We had a challenging procedure scheduled in a few days, so I called our supplier and had the amount we needed rushed to us.

The procedure was an extensive and deep debridement of a large area of a patient's leg. Once we started the procedure, it became obvious that the area we needed to treat was larger than expected. A surgical incision had to be made that added to the challenge of stopping the bleeding in the area. We had to use two 4" x 4" pieces of BloodSTOP gauze to cover the area. Once in place, this hemostatic gauze performed as was we were told. As a matter of fact, after the procedure, in conversation with our supplier, I told him the bleeding had "stopped in a heartbeat!"

I am in charge of two locations here at Kindred Hospital Oklahoma City which has a total of 84 beds. We have extensive wound care experience because eighty percent of our treatment here is wound care. Our surgeons include a doctor who was the first "Board Certified Physician" in wound care in Oklahoma.

We further tested BloodSTOP, and our surgeons continued to be impressed with its performance. I was especially pleased, as part of my job is cost control. BloodSTOP's price is well below that of Surgicel and other products that we use a great deal, like silver-nitrate.

I was so impressed with BloodSTOP that I pushed up its priority so that it could pass our New Product and Doctor's Approval Reviews before the end of 2006. As soon as it did, I placed a large order for each of our two locations, and we are now equipping all our wound care carts with BloodSTOP. There was only one reason that I worked so hard to get BloodSTOP approved here at Kindred, and it wasn't the lower price ... BloodSTOP does exactly what the brochure I first received claims ... It stops bleeding fast!